Yuktix GidaBits®

Data driven farmer productivity

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Introduction

The farm productivity in India is low compared to the rest of the world. India is a big producer of commodities with one of the lowest productivities in the world. There is a significant scope to improve the yield by providing scientific input to assist grower decisions during the season. The increase in productivity is linked to the farmer income and sustainable resource utilization leading to food security in a world beset by climate change and population pressure on the land.

Yuktix GidaBits is a system to deliver data driven productivity gains for farms. Yuktix delivers the benefits of precision agriculture at an affordable cost for a variety of crops. The growers receive timely scientific input for crop management and protection leading to income generation and savings. Organizations can use our platform to deliver personalized advisories to their growers for better crop management leading to better yield and quality. GidaBits provides advisories in the following categories,

Crop management

- Irrigation advisory
- Soil & Nutrition management
- Access to Crop experts
- Residue reduction

Crop Protection

- Disease & PEST warnings
- Disease management
- Spray schedules

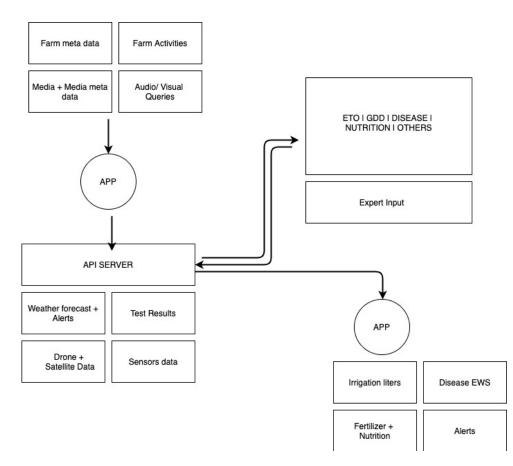
Activity planning

- Package of practices
- Planning calendar
- Forecasts

GidaBits USP

Personalization

GidaBits is different from broadcast systems that publish a single advisory for all growers irrespective of the farm conditions, crop stage and grower activities. GidaBits(r) app collects individual farmer activities, farm, and crop data. For example, GidaBits irrigation management factors in drip layouts, crop stage, seasonal water stress, soil conditions and rain forecasts before delivery the daily plant water needs. The advisories are personalized to the grower and the farm. That is like having the best crop expert work with you side by side through the season.



Affordable

GidaBits tries to deliver the best possible advisory with minimum capex investment. Traditionally, the advisory models have been to deliver benefits after installing a per farm capex model. However, we recognize that such cost structures may not be suitable for most land holders in India. That is why GidaBits works with both primary as well as secondary data sources to drive advisories. The platform can also utilize any existing infrastructure, integrating at the data level. For example, if weather data is already available from other sources, then our platform can make use of that and publish the irrigation advisory rather than demanding a separate weather station installation.

Grower Oriented

Yuktix GidaBits platform has been created to answer one question, "how can grower benefit". The system as well process orientation is to answer that one question. We assume that all the sensors, data and computations are of no use if they cannot be translated to income, savings, or sustainability.

- Better yield for better income
- Better activity planning for input savings
- Best scientific input for sustainable resource usage

Intellectual property

Our technology has been developed on GOI, Karnataka and Europe Innovation grants. We are actively working on the following problems,

- Short term timeseries prediction
- ML based Disease EWS models
- Irrigation management using less sensors
- Better rain forecasts

Solution components

IoT Device

GidaBits has been built to work with different data sources. Agriculture process modeling requires historical as well as real time data. GidaBits IoT devices can provide real time micro weather and soil data from the field. The devices are solar powered with battery backup and can work uninterrupted in field conditions. The devices support multiple sensor profiles to solve grower problems,









- Weather station
- Irrigation
- Spraying
- Disease & PEST warning
- Trap Camera

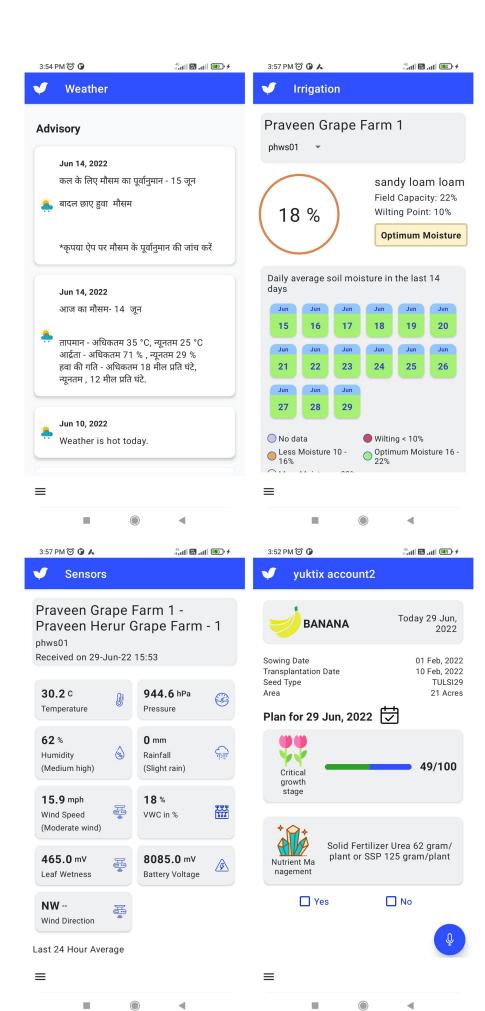
The coverage of a device depends on the use case it is deployed for. The devices can be deployed in the grid model where one device can serve multiple farmers resulting in shared costs and affordable personalized advisories. For few use cases, like irrigation effectiveness, the devices must be deployed on a per farm basis*. An organization can decide to deploy IoT devices either in a grid model or a mixed model where both grid devices as well as farm devices are deployed.

Software

The software collects and formats data from both primary (our IoT devices) as well as secondary sources. The software provides facilities to add computations for advisories as well as simulation models. Grower database is maintained per organization and system can issue advisories as well as alerts to the growers. The organization can opt for a cloud hosting model or a dedicated hosting model. The software also publishes a dashboard for agronomists to help with calculations and easy diagnosis of issues across the farms.

Арр

Growers do not want to interact with complex software. All grower interactions are limited to an app distributed to the grower. For growers with basic handsets, only SMS based advisories can be issued. All the benefits to the growers are delivered via the app only. Following benefits are delivered,



Grower Benefits

Income, savings & sustainability

SN	Field operations/ activities	Problems faced by Farmers	Advisory solutions
1	Timely land preparation	Optimal soil moisture is critical for efficient tillage otherwise, farm energy (diesel/ bullock) is wasted to the tune of costing 10-15% more. Improper soil tilth leading to poor crop stand after sowing due to reduced moisture storage into soil and crop yields. More weed infestation that increases weeding cost at least 10-15% and weeds compete for moisture and nutrients with main crops that results poor productivity. Most cases, rainwater use efficiency is around 45-50% with present practices.	Advisory on Pre-monsoon off- season rains for land preparation will mitigate the consequences. Allows timely sowing; allows double cropping (kharif & rabi). Rainwater use efficiency increased to 60-70%. Reduced runoff by 30-40% and soil loss by 50-60%, as soil is receptive to absorb rainwater.
2	Date of sowing/ transplanting of Kharif crops based on onset of monsoon	Poor germination due to insufficient moisture and extended dry spell after sowing severely affects productivity	Weather forecast will help farmers in overcoming germination failure by providing information on optimum soil moisture and probability of receiving rains after sowing. Forecast on onset and withdrawal of rains will help in planning to accommodate kharif and rabi crops.
3	Sowing of Rabi crops	Rabi crops sowing fails due to lack of moisture	Advisory will help farmers to provide supplemental irrigation at rabi sowing and subsequent

	using residual soil moisture		growing period in case of insufficient moisture condition.
4	Fertilizer application based at optimum moisture and rain free day and wind condition	Many a times, fertilizer applied is not efficiently used by crops due to lack of moisture at application; or rain shower immediately after application washes away fertilizers applied leading to reduced fertilizer efficiency by 40-50%.	Appropriate moisture level and rain- free period at least 3-4 days after fertilizer application enhances the use efficiency 40-50%; This weather and moisture advisory is very helpful.
5	Delay in fertilizer application based on rainfall forecast for conducive condition		
6	Early warning system for pest and disease management	Pest and disease infestation is a major cause of loss of productivity. Cost on pesticide application is huge. Indiscriminate spraying to control	Early warning of pest and disease infestation will help in implementing proper control measures and further spreading. Reduced number of sprays and cost of cultivation. Less adverse impact on environment and human health. Better quality of produce and increased productivity
7	Appropriate pest and diseases control	Pesticide application efficiency is low. Health hazards. Increased cost of operation.	Appropriate timing for spray is advised based on wind speed and direction.
8	measure Pesticide spray timing and direction		Increased application efficiency and less cost on spraying operation. Less health hazards;

9	Weeding/ thinning at regular interval	Cost on weeding is high and improper control measure leading to low productivity.	Advisory on right time of weeding with conducive soil condition based on weather data will help in reducing cost of operation and improved the crop stand due to better availability of moisture and nutrients to crops otherwise weeds would have consumed it.
10	Irrigation quantity and interval at critical stage of a crop based on soil moisture and weather data	Water is limited and critical resource, but farmers tend to over irrigate wasting the water, that affects: Crop growth. Fertilizer leaching. Leads to soil salinity.	Proper advisory on irrigation quantity and interval will help: Save water, energy, and cost of operation (> 50%). Area irrigated can be increased. Soil health improves and fertilizer leaching is prevented. Limits groundwater exploitation. Higher crop yields and retunes.
11	Advisories for timely harvest of crops	Many a times crops are lost due to unseasonal rains or shattering. Extent of loss varies huge.	Appropriate timely weather advisory can avoid shattering or crop loss due to rains.

Capex Deployment models

The grower benefits outlined above depend on the availability of computations and distribution of advisories using primary and secondary data. No capex is required If the organization already have a setup to capture the primary data. For example, if data is available from IMD or a weather station is already installed then that data can be utilized. However, in cases where primary data is not available, we need to install the Yuktix IoT devices.

There are two deployment models. The devices can be deployed in a grid model where multiple farmers at village level can benefit from a single deployment. Grid deployment can provide most of the required advisories. The coverage of a grid device is effective for deployment in a village or Taluka model.

For solutions that need local data collection, a farmer can opt-in for a per farm device model. An example of local setup is a device to measure the soil moisture at the farm. The farm device is effective only at the farm level.

Coverage	Device	Computations	Benefits
ልድ	Yuktix IoT device	Calculation of	Easy Irrigation decision making through
ኯኯኯ	with air	evapotranspiration	daily irrigation water need alerts
ልልል	temperature,	and crop water	
<u> </u>	Humidity, Solar	requirement -	
	Radiation, Wind	Temperature,	
	speed & direction	Humidity, Rainfall,	
	and Soil Moisture	Windspeed	
	sensors.	Formulation of field	
		and crop specific	
		irrigation advisories	
		Disease forecasting	Early warning of disease helps in preventive
		models are run based	sprays to avoid/control disease and reduce
		on Temperature,	the number of chemical sprays
		Humidity and Rainfall	
		Ideal spray timings for	Weather based agro advisory to help
		application of	farmers in application of systemic or contact
		chemicals uses	fungicide
		Temperature,	
		humidity, windspeed	
		and rainfall.	

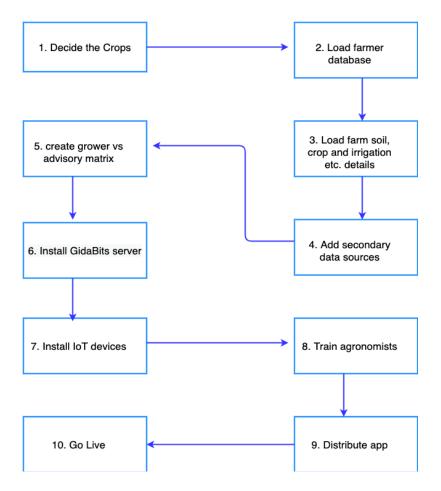
			Charles and March 1997 for the second
		Weather forecasts	Short term Weather forecast to enable
			farmers to schedule their farm activities
			depending on farm weather conditions.
<u> </u>	Yuktix IoT device	Calibration of soil	Being able to gauge the soil moisture depletion
(L_))	with soil sensors that	moisture values to field -	trends and analyze the pattern of irrigation in
101	measure soil	soil specific textures	field.
9	moisture &		
	temperature at		Farmer will be able to understand real time
	various depths	Identification and	information on soil moisture status
	various deptils	threshold set to	
		respective soils field	
		capacity and wilting	
		point	
		Integration with	Save irrigation water and electricity by reducing
		irrigation advisory	the pump run time.
		system	
ልድይ	Yuktix IoT devices	Calculate best spray	Find idea time to spray pesticide and reduce the
ግብጠ	with wind speed,	timings using delta T	amount of pesticide by increasing the
കകക	direction &	computations.	effectiveness of the sprays.
առու	temperature sensors		
0	Yuktix IoT device	Use disease models to	Early warning to the grower would result in
	with temperature,	calculate the prevalence	cheaper disease management
YnY	humidity to detect	of a disease	
জ	disease conditions at		
	farm		
ممم		Capture images of the	Estimate the population of insect attack in the
ጥጥጥ	Yuktix solar powered IoT IR camera to take	insects trapped	field
		Manual image analysis	Early sprays to reduce the insect damages.
ÖÖÖ	pictures from insect	with pest monitoring and	Larry sprays to reduce the insect damages.
աաա	trap	control	
		Automatic image analysis	
		of insects trapped with	
		recommendation on the	
		application of chemicals.	

Benefits for organizations

Affordable, Automatic & Productive

- Accurate production records for certifications
- Affordable pricing. Get started with as few as 100 growers
- Climate smart and sustainable agriculture
- Automate agronomist workflows
- Get access to best experts

Onboarding



Costing

The costing depends on following factors

- 1. The cost of IoT devices (Grid model)
- 2. The cost of IoT devices (farm model)
- 3. The cost of grower subscription

For example, if we have 1000 growers on board with a 200 INR/ month/ grower package on 2 AWS deployed in the grid model, the cost would be,

CAPEX				
IoT Device	QTY	Price	Total	
Weather station	2	75,000	1,50,000	
Subscription cost				
Subscription	# of Growers	Subscription/ grower	Per Month	Total/Year
	1000	200	2,00,000	24,00,000

So, the cost per grower is 212/Month. Assuming an average size plot of 2 acres, the cost of deployment is approx. 111 INR/ acre/ month.